

# FUND UPDATE

## MERCER REAL ASSETS FUND

## MERCER FLEXISAVER

### Quarter ending 31 March 2018

This fund update was first made publicly available on: 22 May 2018.

This is a replacement fund update. It replaces the 31 March 2018 Mercer FlexiSaver – Mercer Real Assets Fund fund update first made publicly available on 1 May 2018. The following changes have been made in the replacement fund update: amendments to the total and individual net assets in the Top 10 investments table. Also, returns shown in the 'Example of how this applies to an investor' are now based on a New Zealand resident individual paying tax at 28% PIR.

## WHAT IS THE PURPOSE OF THIS UPDATE?

This document tells you how the Mercer Real Assets fund has performed and what fees were charged. The document will help you to compare the fund with other funds. Mercer (N.Z.) Limited prepared this update in accordance with the Financial Markets Conduct Act 2013.

This information is not audited and may be updated.

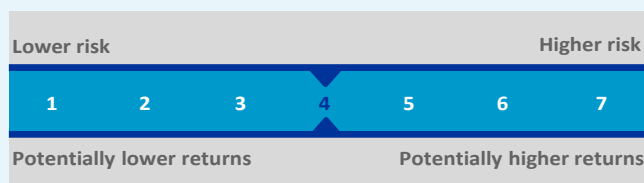
## DESCRIPTION OF THIS FUND

Invests in a combination of infrastructure shares, property shares and commodity derivatives. May be suitable for investors seeking exposure primarily to liquid real assets and who are comfortable with a high level of volatility in returns. Overseas investments are hedged into New Zealand dollars.

Total value of the fund	\$165,999
Date the fund started	20 December 2017

## WHAT ARE THE RISKS OF INVESTING?

### Risk indicator for the Mercer Real Assets fund<sup>†</sup>:



The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the fund's assets goes up and down. A higher risk generally means higher potential returns over time, but more ups and downs along the way.

To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at [www.mercerfinancialservices.co.nz/riskprofile](http://www.mercerfinancialservices.co.nz/riskprofile).

Note that even the lowest category does not mean a risk-free investment, and there are other risks that are not captured by this rating.

This risk indicator is not a guarantee of a fund's future performance. The risk indicator is based on the returns data for 5 years to 31 March 2018. While risk indicators are usually relatively stable, they do shift from time to time. The risk indicator will continue to be updated in future fund updates.

See the Product Disclosure Statement (PDS) for more information about the risks associated with investing in this fund.

<sup>†</sup> A combination of actual fund returns and market index returns have been used to determine the risk indicator as the fund has less than 5 years of actual returns. The risk indicator may therefore provide a less reliable indicator of the potential future volatility of the fund. For the five year period ending 31 March 2018, market returns have been used up to 28 February 2018 with actual fund returns used for the balance of the period to 31 March 2018.

## HOW HAS THE FUND PERFORMED?

	Past year
<b>Annual return</b> <i>(after deductions for charges and tax)</i>	Not applicable
<b>Annual return</b> <i>(after deductions for charges but before tax)</i>	Not applicable
<b>Market index annual return</b> <i>(reflects no deductions for charges and tax)</i>	2.76%

The market index return is the strategic asset allocation weighted benchmark index return, where the benchmark indices are defined in the Statement of Investment Policy and Objectives. Additional information about the market index is available on the offer register.

## WHAT FEES ARE INVESTORS CHARGED?

Investors in the Mercer Real Assets fund pay fund charges. Based on the PDS dated 12 December 2017, these are expected to be<sup>1</sup>:

	% of net asset value
<b>TOTAL FUND CHARGES</b>	1.10% (estimated) <sup>2</sup>
Which are made up of:	
<b>TOTAL MANAGEMENT AND ADMINISTRATION CHARGES</b>	1.10% (estimated) <sup>2</sup>
Including:	
Manager's basic fee	0.92%
Other management and administration charges	0.18% (estimated) <sup>2</sup>
<b>TOTAL PERFORMANCE BASED FEES</b>	0.00%

	Dollar amount per investor
<b>OTHER CHARGES</b>	\$0.00

Investors are not currently charged individual action fees for specific actions or decisions (for example, for withdrawing from or switching funds). See the the PDS for PIP investors in the Mercer FlexiSaver scheme for more information about Scheme fees. Small differences in fees and charges can have a big impact on your investment over the long term.

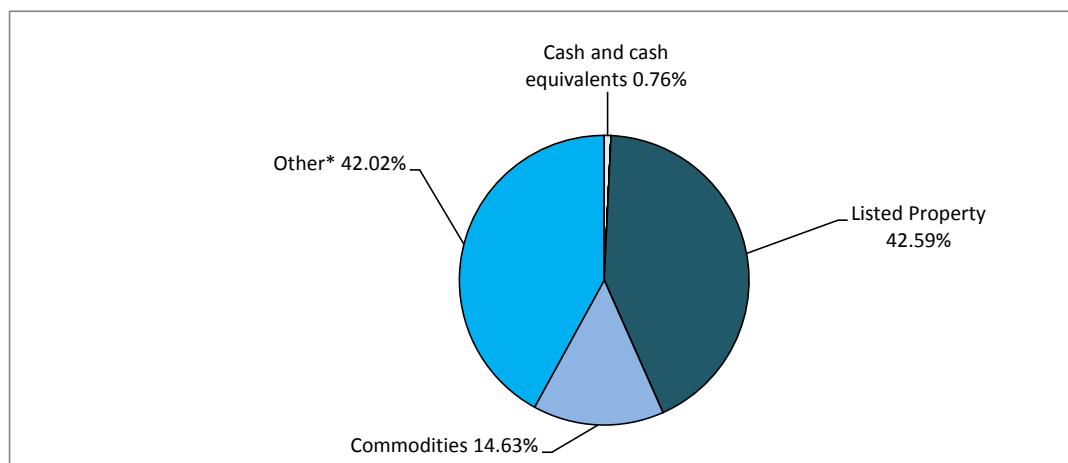
## EXAMPLE OF HOW THIS APPLIES TO AN INVESTOR

Ben had \$10,000 in the fund at the start of the period and didn't make any further contributions. At the end of the period, Ben received a return after fund charges were deducted of \$37.00 (0.37% of his initial \$10,000). Ben also paid \$0.00 in other charges. This gives Ben a total return after tax of \$37.00 for the period.<sup>3</sup>

## WHAT DOES THE FUND INVEST IN?

### Actual investment mix<sup>4</sup>

This shows the types of assets that the fund invests in.



### TARGET INVESTMENT MIX

This shows the mix of assets that the fund generally intends to invest in.

Cash and cash equivalents	0.00%
New Zealand fixed interest	0.00%
International fixed interest	0.00%
Australasian equities	0.00%
International equities	0.00%
Listed property	42.50%
Unlisted property	0.00%
Commodities	15.00%
Other*	42.50%

\*Includes listed and unlisted infrastructure assets

## TOP 10 INVESTMENTS<sup>4</sup>

Name	% of fund net assets	Type	Country	Credit rating (if available)
1 First State Investments Global Listed Infrastructure Fund	27.06%	Other*	New Zealand	NA
2 Cash - Mercer Commodities	3.13%	Commodities	New Zealand	NA
3 Commodities Futures Margin - US dollars	2.17%	Commodities	United States	NA
4 Westpac Term Deposit 2.85% maturing 03/09/18	1.86%	Commodities	New Zealand	NA
5 Simon Property Group Inc.	1.75%	Listed property	United States	NA
6 Deutsche Wohnen SE	1.68%	Listed property	Germany	NA
7 Mitsui Fudoscan Co Ltd	1.40%	Listed property	Japan	NA
8 Goodman Group	1.18%	Listed property	Australia	NA
9 Invitation Homes Inc	1.14%	Listed property	United States	NA
10 Essex Property Trust Inc	1.12%	Listed Property	United States	NA

\*An investment in a fund that is primarily comprised of listed infrastructure assets.

The top 10 investments make up 42.49% of the fund.

### Currency hedging

Currency Hedging applies to real assets. The target for offshore assets is a 100% net of tax hedge to the New Zealand dollar. Refer to the Statement of Investment Policy and Objectives for more information which is available at [www.companiesoffice.govt.nz/disclose](http://www.companiesoffice.govt.nz/disclose).

## KEY PERSONNEL

This shows the directors and employees who have the most influence on the investment decisions of the fund.

Name	Current Position	Time in current position	Previous/other position	Time in previous/other position
Ross Butler	Chairman - Mercer (N.Z.) Ltd	5 years 3 months	Chairman - Mercer Investment Nominees (NZ) Ltd	2 years 0 months
Martin Lewington	CEO - Mercer (N.Z.) Ltd	9 years 1 month	Head of Investments - Mercer (N.Z.) Ltd	3 years 8 months
Philip Houghton-Brown	Chief Investment Officer - New Zealand, Mercer (N.Z.) Ltd	5 years 8 months	Chief Investment Officer - OnePath (NZ) Ltd	5 years 3 months
Kylie Willment	Chief Investment Officer, Pacific, Mercer Australia (Pty) Ltd	0 years 5 months	Senior Manager, Investment & Client Strategy - TCorp (NSW Treasury Corporation)	17 years 0 months
Philip Graham	Deputy Chief Investment Officer - Pacific, Mercer Australia (Pty) Ltd	6 years 8 months	Senior Portfolio Strategist - Mercer Australia (Pty) Ltd	4 years 2 months

## FURTHER INFORMATION

You can also obtain this information, the PDS for PIP investors in the Mercer FlexiSaver scheme and some additional information from the offer register at [www.companiesoffice.govt.nz/disclose](http://www.companiesoffice.govt.nz/disclose).

## NOTES

1. As the fund commenced on 20 December 2017 a full year had yet to be completed and therefore PDS fee data was used for the fund charges table. The PDS version used was dated 12 December 2017 as this was the most recent version available at the time this fund update was first made publicly available.
2. The annual fund charges include estimates for certain costs incurred and expenses recovered such as indirect costs charged by external investment trusts or managers of underlying funds. Estimates have been based on the total amount of such costs recovered for the previous financial year to 31 March 2017 (where this is available). Mercer and the Supervisor also incur a number of expenses for which they are entitled to be reimbursed out of the scheme assets.
3. The period used for this example is 28 February 2018 to 31 March 2018 as February 2018 was the first full month investors were present in the fund.
4. For the report of the type of assets under actual investment mix and Top 10 investments, cash retained for liquidity management at a sector level is assigned to the asset class to which it relates to.